M2539
Tuesday Lunch
Livery, California
February 18, 1975

_____ ".....for the water tank but you about that, right? So we're all set. Al, did you have any things that you wanted to bring up? Well then, the meetings open."
MR. NYLAND " (inaudible)
_____" (Inaudible)
_____ ___" (Inaudible reply)
_____" I know what I'm going to do."
MR. NYLAND "Is this where the noise is coning from, a creaking chair.Dan are you here?
Dan _____"Yes sir, I am."
MR. NYLAND "Ah, all right. Richard?"
_____" Richard's not here yet.
MR. NYLAND "He will come?
_____" I think so. He's working , a distance away from here.

MR.NYLAND "How far are we in setting up the construction company, a separate place as an office? "
_____" I don't know.

MR. NYLAND "Yeh, I looked at it.

____ _____ There's a possible building across the street

MR. NYLAND "No."
_____" Oh."
MR. NYLAND "Where is it?"
_____" It's right across the alley from the back of the office. Yeh, where the old bakery is."
MR. NYLAND " We talk about the same thing. Where was?"
_____" Pardon?"
MR. NYLAND " Adeline. She lived there, didn't she?"

_____"Yes."
_____"I think it would be a very good place."
MR. NYLAND "John?
John ___"Yes, I'm right here."
MR. NYLAND "Have you looked at it? Would it be suitable for you also?
_____"(Inaudible) any place would be
Another possibility that I thought might be better located be
cause it's more central and that you get more advertising for it 's
right next to the post office.
MR. NYLAND "Oh, What does that look like?"
___ _____"It's small , about twelve by sixteen

MR. NYLAND "Does he want much for it?"
_____"Excuse me?"
MR. NYLAND "Does he want much for it?"
_____"Well the people who rented it before wer paying ninety dollars
a month and consider that's what it would go for now but I didn't try to
deal with him at all but it's possible

MR. NYLAND "Is it worth it? Is it worth ninety?"
_____"Uh."
MR. NYLAND " location and so forth. It is rather small but maybe
because of location it may be worth it."
_____"Possibly. There was a real estate office in there for a long
time

MR. NYLAND "But you could talk with the man, could you?"
_____"Yeh."
MR. NYLAND " You have to take a lease?"
_____"I doubt it

MR. NYLAND He'll be just as happy as you are free and he is free also.
What do you think from the standpoint of your business? Will it be helpful
to have that there?"
_____"To have that location?"

MR. NYLAND "Yeh."
_____"Between the two that you mentioned so far that would be better, I think. It would really get us set in town
where people would see us all the time."
MR. NYLAND "Well good, you could afford it.
_____ "

MR. NYLAND "Well do you want to go into it now

_____

MR. NYLAND "Do you want to go into it now or do you want to wait until business is better or that you can get it down to seventy five."
_____ " I don't think it makes that much difference
It probably would be best to go into it now."
MR. NYLAND "It might. It is such a good location you might get business."
_____ "Possibly. Dave and I
for a storage shed in a construction company

but the idea was that my property is right outside of town about a quarter of a mile. where buildings could be put up for a storage shed ."
MR. NYLAND "M ostly you mean lumber or plumbing or electrical material?"
_____" Well, there you know more about what
construction materials and also there was a place for construction company equipment like
MR. NYLAND "We talked anout it also inc onnection with that other place here where the cement floOr is outside to put up a little shed there, huh Dan?"
_____" Yeh, I think it would be cheaper for us to do it that way."
MR. NYLAND "I think it would cause
object to it if we put up a little shed?Not at more expense however."

_____

MR. NYLAND " No, no I mean , we would pay for that but we don't want to pay rent. But in my
there is no room there for the construction?"

_____ "Where is that?"
MR. NYLAND " That new place that you like."
_____"That would be too much for me. I wouldn't do it alone. No

MR. NYLAND "No I thought, oh, weren't we talking about the place you wanted next to the post office?"

MR. NYLAND "Well Dan, what do you think of that?Have you seen the place?"
_____ ___"Yes. I think with the option of being able to build a storage shed

MR. NYLAND "No wait a minute. Are we talking about the same thing?"
__ _____" Not the same place If we can build a storage shed here I think it's better for us."
MR. NYLAnD "Y eh but then John doesn't want the one near the post office, do you?
_____ " No, I mean if we

MR. NYLAND "How will we call it? Adeline's place? It was only by chance she happened to live there. O.K. I will talk now about Adeline's place. Will that be big enough for onstruction. It has a very large room in the front, can be used for the office and then there's a very good room there in the back for you and then there's a small one the Harry
That's all you need. Have you any opinion anyone?

Who has any ideas? You see what we're trying to do, to get really a pied-a-terre for the construction company. That's how it started it and also in connection with that that John would have a place to operate from where he actually could do what he wants to do and not be dependent on someone else. And I thin k it 's quite right that he shoul have that and for construction I think it's necessary to meet in a place where they can talk their heads off without interference
So that is really what we're talking about. Should we consider it to want to go into it to make it, to try. As far as I can see I think I would do it.

"MR. NYLAND?"
MR. NYLAND "YEs."
What's the rent on that place?"
MR. NYLAND "At the present time a hundred and ten.

It is not bad, for that location it is not bad. The location may not be as goo das the post office, next to the post office but I think after one becomes familiar with a couple of signs outside it is not bad at all and there would be room if we want to build a little shed and that is O.K. with the landlady. I think it might help the construction compay to put that up. huh, Dan? Do yo agree?
MR. NYLAND Richard

MR. NYLAND "Yeh already you know. Well we are unaminmous , aren't we. Huh a d the necessary steps are up to you . Do you agree or not yet?"
"MR. NYLAND?
MR.NYLAND "Yeh."
" I Have one more question. You said to split it three ways? WHo are the three? The construction company, myself and
MR. NYLAND

MR. NYLAND "Do you want him to sit up at the Land all the time

in activity. No I think it is necessary for Harry to have a little of a place by himself where he can see people at certain times when he needs it and not be dependant on someone else having to have an office and where it is perhaps inconvenient,
And he will pay
"YAh."

MR. NYLAND "Even Harry will have a very small room he will have an equal share.

Yeh I think so."
MR. NYLAND "Now the rest is detail for cnstruction company and John and so forth. The main thing we want to talk abouthere is a general

The meetings are for general advice to see what ishappening with other activities and of course to meet each toher and to talk thingsover if you want but it is not a meeting where there is going to be a disclosure of all kinds of details. It is not wrong; this is not the place for it. Someone, whoever wants to make a stat ment about what they have been doing and the difficulties they have had and also perhaps might mention that they missed an order for ten thousand dollars and so
that is in order but not when there is certain discussion of the size of the business and then how much did you actually and did you get too much salary yourself out ofit and so forth. That is of no concern of this meeting. So let's make it very general to derive a stimulus in order to know what others are doing because you don't know enough about that I think and if you do then you become sympathetic in the conditions in which you happen to be, for instance the construction company is up against it and many of us are up against it in certain ways because the difficulties of the economical situation and I think for instnce if people from construction have no work, what are all of us going to do to help them if we can? Do you know of anything? Could you make suggestions?These are the questions, I think , that you have to consider. How can you help each other?I think with that you come to this meeting. You don't comd in any critical form because it's of no use. Let the criticism stay within the activity itself. It's their business to straighten it out. Here you come in order to give each other encouragement. So now is there any other particular thing you have to tal about in a general way?Mike?

_____ _" Not that I know of."

MR. NYLAND "Baking. You could say somethng abou the bakery because we're not as yet in good shape. We lose too much money. How could we make a good bakery and still stay within a certain budget. It is of course a problem for Alan and for some of the others who are there and Hayy and myself have been looking at it nd will be but it is really something that is important for us because the bakery is an excellent unit where people can meet and it has to furnish, of course, good bread and so forth and gradually expand to the overall occidental people but something is still wrong with the organization. I want to mention it because it's one of the things I would like to go into before I go back. I hope in the hope we can solve it with mutual help. Other questions that I want to say but I leave it to a little later in this week is the school affair. The other things we have talked about so

far are more important than the sc ool but I think it is also necessary to see what the school actually is trying to do and to what extent they are sucessful and also perhaps for what we as yet do not know exactly whm t are the principle from which I think the school we have as a Land house school should be basing what we are doing. I haven't forgotten it but I would like to talk about it later at some other time. Later in the week probably. Well is there anything in the book store that you want to mention?

— —— ——

MR. NYLAND "You have too much inventory?"

— ———

MR. NYLAND "Can you make a sale or can you return it to the publisher?"

—— — ——— "Some we can return. We have some things on sale now and"

MR. NYLAND "Could you have a mid February sale, begin ing March sale

— ———

MR. NYLAND "It's the easist. You have a lot of trouble send it back to the publisher."

———

MR. NYLAND "And I think it is g od publicity to have a sale once in a while.

If you have fifteen bills or publishers that you owe money to on the list

———"Yeh, it's problem."

MR. NYLAND "So how can we help the bookstore to sell more books? Each one of you undertake to send a letter or a note or to speak to one of yo r friends, not those who are here already. Do you publish a news bulletin?

——— ——— " Not might now."

MR. NYLAND "But you could."

"Yeh we could"

MR. NYLAND " We have in Warwick, of course, a news bulletin in the bookstore but recently I've asked many people to cntribute to that newsletter.Have you seen a

"

MR. NYLAND " So now we get really information from people who actually have read the books and recommend it and it is really very interesting to see that they come from all kinds of corners and sometimes unspected and you want to write something, recently there was something about Dickens I think. Well it may not sell immediately but it draws attention to a book and it might arouse public interest and really come to see if there is something else besides Dickens. And I thought maybe there are people who are reading, people who have read somethng about Rinpoche and want to say something about that book, Spiritual Materialism or that you know something about Mrs. or any kind of esoteric knowledge that has struck you in some way or other that might be helpful for someone else to know about and I think the bookstore is a very good meeting to do it and I don't think you would object to it, would you? "

"Not at all, especially if

MR. NYLAND are signed articles."

"

MR. NYLAND " much better cause if you don't agree you have to buy the book in order to find out . Something like that, if you can get more help from each other you know it is perhaps easier here in Occidental, for example many of the differant activities are here and poot Bill is . Maybe you should sell books here and not You have some

"

MR. NYLAND "O.K. Now is there anything you would want to say about this? About planting and so forth?"

" Mainly I guess I need more work."

MR. NYLAND "You need more work?

" Yes."

MR. NYLAND " Do we have someone who goes around with this with the kind of work you are doing and the

"

MR. NYLAND "You have to know them very well; otherwise they wouldn't do it and it is better to have a neutral person for one day to go around any industrial establishments around within this

_____" At Santa Rosa there is."
MR. NYLAND " There are some there too. No it has to be local."
_____"
MR. NYLAND " Send a letter to Ford."

(Totally inaduible
_____" Would anyone else like to tal about their activities?
MR. NYLAND "Nobody has had any trouble? Here is a very sympathetic audience you know. How

_____ _" I usually ask people to take their plates and dump them in the garden."
MR. NYLAND "You could end it on a note of hope? All right, if there's nothing. George, have you anything to add for Sunday?"
_____" No we didn't around the but we around Thursday and Friday before the meeting so we can get an idea of how many people are going to be coming Saturday especially Saturday. It's important for the cook that we don't cook too much extra ."
MR. NYLAND "Good. Have you suggestions for the waiter from the consumer ?"
_____"MR. NYLAND?
MR. NYLAND "Yah."
_____ ___ "Some of the ladies for the bakery during the weekday, something different every day. I thought that it would nice to have a sign, maybe like a you could put out in the street and say Today's special

I've noticed that the people in the group know about the special

MR. NYLAND "I think it's all right to keep it in mind but let's get out of the red first.I don't like to sta t little variations when you don't have as yet a basis. I think that is still the problem for the Bakery,

to furnish good bread cakes and coffee and whatever there may be for breakfast and lunch but not as yet too much variation. When it once starts going then of course I'm all for it. So let's keep it in mind, will we?

_____"

MR. NYLAND

it will mean also extra attention to be paid."

_____"

MR. NYLAND "That is right, but at the same time you have to simplify the other, not offer too much."

_____"

MR. NYLAND "That is what we had to do in Warwick. We stoped it for two or three weeks to revamp it and then started again and cut out the breakfast in the morning and we started it again because it became too complicated. Everybaody wanted one egg turned over one quarter and then."

_____MR. NYLAND?"

MR. NYLAND "Yeh."

_____" In relation to the Bakery, in Occidental the Bakery

especially on Mondays
when people can come and get breakfast

MR. NYLAND "Don't we

_____" Yes."

MR. NYLAND "Now MIke, is that all? Then we close. Yes. And as Mike says take your stuff to the garden but not yet because it's good for a dog."

END TAPE

Transcribed : Rita Herman
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